

VOLUME 38  
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## WHAT'S NEW AT ASCIP?

### •New Resources:

- ⇒ **NASDTEC for Abuse Prevention**
- ⇒ **Permission Click to Digitize Forms**
- ⇒ **Opioids Risk Alert (SB 1109)**
- ⇒ **Powered Cart Guidelines**
- ⇒ **AED Guidelines—Updated**
- ⇒ **Artificial Turf Risk Alert**

Go to  
[www.ASCIP.org](http://www.ASCIP.org) for  
all this and more!



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# ASCIP Views

ALLIANCE OF SCHOOLS FOR COOPERATIVE INSURANCE PROGRAMS

## More Than Just COVERAGE ACROSS THE BOARD

Members attending the 2019 Annual Membership Meeting found they have a whole lot more than great coverage from ASCIP. Members met new service partners and ASCIP staff, discovered ASCIP's rate stability despite a rapidly hardening insurance market, plus members discovered that ASCIP is a family sharing risks, knowledge and resources. And just like any family, we had a great time playing family friendly games as well.

Kristine Kwong, from ASCIP's HR Hotline, was our emcee for the day. Kristine kept our event flowing. Board President, Corinne Kelsch as the Chess Queen, welcomed attendees and encouraged members to get involved in ASCIP's committees and governance.

CEO, Fritz Heirich as Mr. Monopoly, provided an overview of ASCIP's financial strength and recent accomplishments, including updating the workers' compensation MOC, expanding the self-funded medical plan "Doc In A Box" program, and returning \$10M in rebates to members. ASCIP's priorities include helping members protect children from abuse and addressing the escalating cost of property losses.

John Whalley and John Chino both provided an overview of the insurance markets' "Game Board". Whalley explained that health care costs are rapidly rising with pharmacy being one of the fastest growing components.



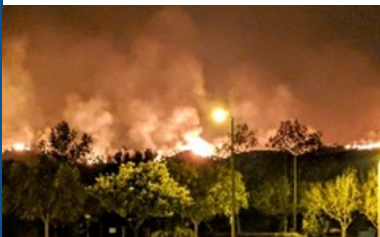
Chino explained that there is plenty of surplus in the market. However, there is much volatility, especially due to foreign terrorist attacks in the US, higher jury verdicts, cyber concerns, increased sexual abuse and molestation claims, and the recent wildfire devastation.

Two ASCIP members were honored with the Excellence in Risk Management award - Lennox SD and Palos Verdes Peninsula USD. This award not only comes with recognition, but also \$10,000. Each were selected for their proactive use of ASCIP risk management and loss control services during the 2017-18 year including risk transfer consultation, completion of safety and security assessments, industrial hygiene services, participation in training seminars, and use of ASCIP's online resources.

Members attending stated that the highlights of the day were the amazing jazz performance provided by the Garey High School Jazz Orchestra from Pomona USD, and the Ethics discussion provided by Tom Tropp from AJ Gallagher. Tom shared that the best organizations have moved beyond simply compliance with what is required, to "ethical" shared values - embracing not only universal values that apply to everyone, but also considering unique values of individuals.

The ASCIP 2019-20 rates are a key focus of the event. Despite the growing size of claims, Fritz stated that ASCIP is able to hold the Property & Liability renewals to

## Hometown Heroes-How One Member Faced the Monster



The Woolsey fire, dubbed the "unstoppable monster" was the most destructive fire in Los Angeles and Ventura county history burning 96,949 acres, destroying 1,643 structures, killing three people, and causing the evacuation of more than 295,000. ASCIP member, Las Virgenes USD, was surrounded by

flames with every facility in the fire's destructive path. During the fire, displaced community members were frustrated with the lack of detailed information about their homes and neighborhoods. Local emergency services were deluged with calls and didn't know how to contact affected individuals. LVUSD, which has emergency contact information for a large part of the community, bridged the communication gap providing a social media knowledge sharing campaign to ease frustrations.

Once the fire was under control and the community could return, LVUSD found that it did not lose a single school! But soot, ash and hazardous

air were everywhere, with devastation all around. LVUSD wanted to have a safe, normal school environment for students to return to as quickly as possible. The fire raged from November 8<sup>th</sup> until the 21<sup>st</sup>. The goal: Reopen schools on November 26 following Thanksgiving. Was it possible? LVUSD turned to its ASCIP partner for help.

A clean-up crew was brought in and worked around the clock wiping walls and surfaces, changing filters, removing all items for thorough cleaning. ASCIP hired an environmental specialist to guide the process and answer tough questions. LVUSD continued its online communication

## ASCIP WINNERS



The Baldwin Park USD team was the members' choice for best member costume as Loteria cards. Knowledge Saves Lives won for the best service partner costume as gladiators in the game of Risk.



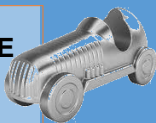
CONGRATULATIONS to Martha Avila Garcia - Mountain View SD for the most Net Worth at the end of the ASCIPopoly game with > \$17,000 in ASCIP bucks and Value Deed cards highlighting services. She won a trip for two to Las Vegas.

See **COVERAGE ACROSS THE BOARD** Photos on our website

### QUOTE OF THE DAY—

I alone cannot change the world, but I can cast a stone across the water to create many ripples.

--Mother Teresa



## More Members Find Value in OCIP

ASCIP is proud to announce that with recent enrollments of Ontario Montclair SD, Manhattan Beach USD, Santa Monica-Malibu USD, Anaheim Elementary SD and Sierra CCD, its Owner Controlled Insurance Program (OCIP) has enrolled its 90th construction project and is on target to reach 100 by fall due to the recent influx of school bonds passed.

The OCIP can minimize a construction project's total cost of risk. Construction activity on a campus is a significant risk for a school or community

college. Because of the OCIP's ability to improve construction outcomes at the lowest possible cost, many ASCIP members have begun to use the OCIP for the first time since the program's inception in 2000. A recent cost analysis showed OCIP saved a member about 2% of hard construction costs - a savings of over \$375,000.



AJ Gallagher assists with the management and administration of the ASCIP OCIP program. For more information, go to **OCIP Insurance** on our website or contact ASCIP.

## More Than Just COVERAGE ACROSS THE BOARD (Cont from p. 1)

less than double digits with an overall increase of 7.3%. Nidra shared good news and congratulated the workers' compensation members for working hard to control costs, resulting in a base rate decrease of 3.5%. Dan concluded the rate discussion sharing that it is early for exact benefit renewals, but projected premiums will again range from declining to under double digits.

As the "game" concluded, members shared great suggestions and theme ideas for next year's membership meeting which is already in planning for **March 6, 2020** at the same City of Industry location.

Celia Carvajal—El Monte City SD and Carrie Burdick—Peralta CCD



## Hometown Heroes-How One Member Faced the Monster (Cont from p. 1)

with facts – Superintendent, Dr. Dan Stepenosky continuously updated the staff and community including photos of work in progress - images of crews cleaning; soot covered filters being removed and replaced with new ones; etc. Teachers were encouraged to communicate with students and families using the District "blackboard" system. School resumed on Monday the 26<sup>th</sup> as planned and attendance was up! Their community had confidence in LVUSD due to the continuous communication and transparency from their Superintendent and District.

Following the devastation, LVUSD discovered that 93 of their families lost homes. Many had insurance that would help with long-term



needs, but they lost everything and had basic immediate needs. So once again, LVUSD served as the hub of communication and support. LVUSD partnered with the local YMCA creating the LV Fire Relief Foundation raising over \$250,000 to support these families.

According to Dr. Stepenosky, "ASCIP's response has been terrific. They checked in daily and brought every resource. ASCIP was with us every step of the way." Karen Kimmel, Assistant

Superintendent of Business Services stated that "ASCIP's support was always there. They did everything in their power to keep the project moving." Dr. Stepenosky says "it was a miracle our schools were spared", but also attributes it to the measures their District had taken the year before. ASCIP had provided LVUSD with a safety and security audit. One of the recommendations was to remove excess brush and trees to thwart an intruder incident, but also for fire safety. Stepenosky stated "I love trees, but we took the audit and safety of our campuses seriously."

ASCIP is proud to partner with and support members such as Dr. Dan Stepenosky and the Las Virgenes USD who are heroes in their community.

## Training Corner—For updates and details go to [www.ascip.org/training/seminar](http://www.ascip.org/training/seminar)

Event	Date	Time
HR Roundtable-Interviewing, Hiring & Onboarding	Thu. 4/4/19	11:30 a.m.—1:00 p.m.
CSRM-Funding School Risks	Tue. 4/30/19	8:00 a.m.—5:00 p.m.
Indoor Heat Illness Prevention-WEBINAR	Thu. 5/2/19	10:00 a.m.—11:30 a.m.
HR Roundtable-Addressing Substance Abuse	Thu. 5/9/19	11:30 a.m.—1:00 p.m.
WC Roundtable	Wed. 5/15/19	9:30 a.m.—1:00 p.m.

**Coming Soon!**

ASCIP YouTube Channel for more training resources.